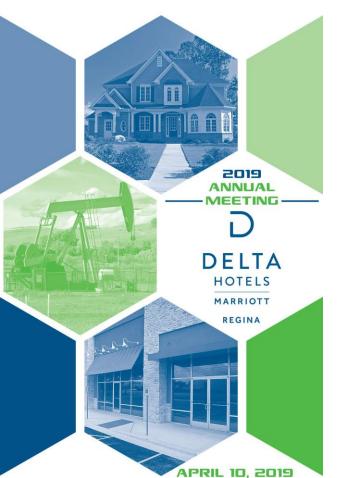


INNOVATION AND IMPROVEMENT ----



MANAGEMENT AGENCY



Assessment Services Division Update



2019 ANNUAL MEETING

Overview

- Assessment Services Provided by SAMA
- SAMA Statistics
- Sales Verification
- Support of Value
- 2018 Property Reviews
- 2018 Reinspections for use in 2019
- Planned 2019 Reinspections for use in 2020
- 2019 Maintenance
- 2019 Roll Status
- ► 2020 Maintenance
- SAMA Information Sources



Assessment Services Provided by SAMA

- 2019 ANNUAL MEETING
- 1. Annual Maintenance
 - > Annual changes to keep physical inventory current.
- 2. Reinspections
 - > A general review of property in a municipality to ensure physical inventory is current.
- 3. Revaluations (sales verification, market analysis, implementation)
- 4. Support of Value (Property Appeals)
 - Agreements to adjust
 - Boards of Revision, Sask Municipal Board
 - Court of Appeal, Queen's Bench Court



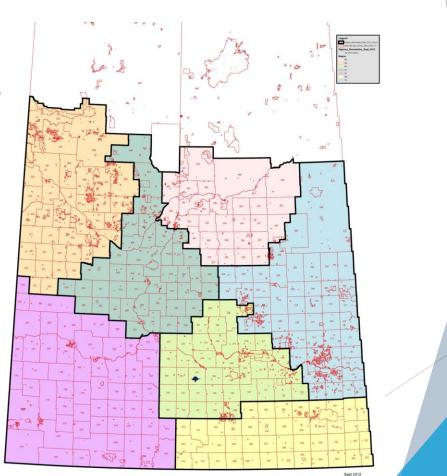
SAMA Statistics

- Assessment services for 758 municipalities (Annual Maintenance, Reinspections, Revaluations and Support of Value)
- ► 862,900 assessed properties
- 8 regional offices, Industrial Unit (located in Regina) and a Revaluation Unit
- ▶ 158.25 permanent staff
 - ► 112.5 in Assessment Services



SAMA Regions

- Melfort
- Moose Jaw (City)
- North Battleford
- > Regina
- Saskatoon
- Swift Current
- > Weyburn
- > Yorkton



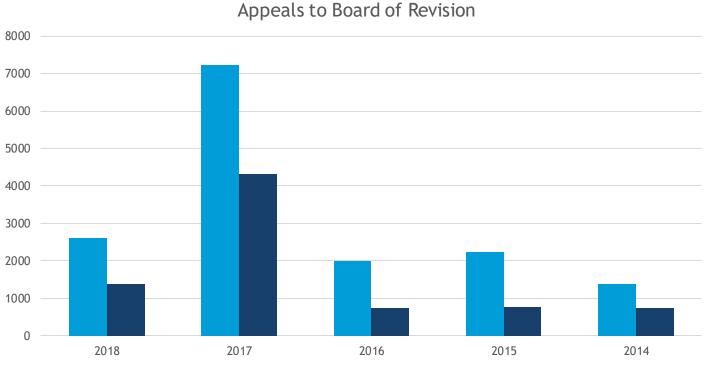


Sales Verification

- 2013 Revaluation (Jan. 1, 2007 Dec. 31, 2010)
 - ▶ 202,940 total sales
- 2017 Revaluation (Jan. 1, 2011 Dec. 31, 2014)
 - ► 215,904 total sales
- 2021 Revaluation (Jan. 1, 2015 Dec. 31, 2018)
 - ▶ 196,679 total sales
- Approx. 50,000 sales per year
- ► Approx. 15,000 to 20,000 sales to verify each year



Support of Value – Appeals



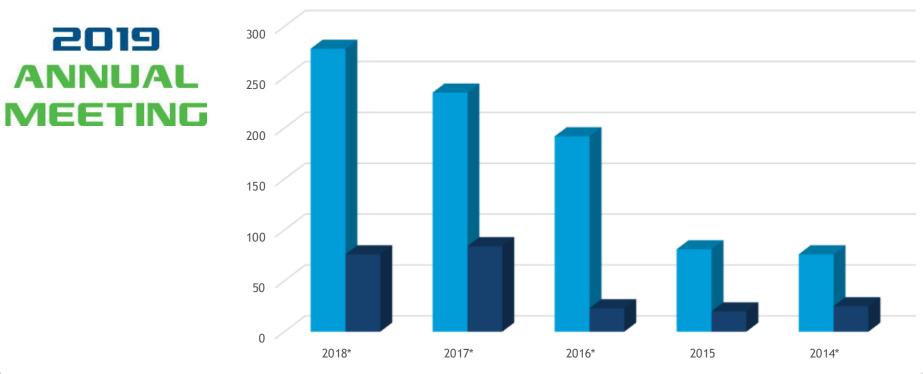




2019

ANNUAL

Support of Value – SMB



Current Year 4 years prior



Our Primary 2018 Goal Realizing the Vision

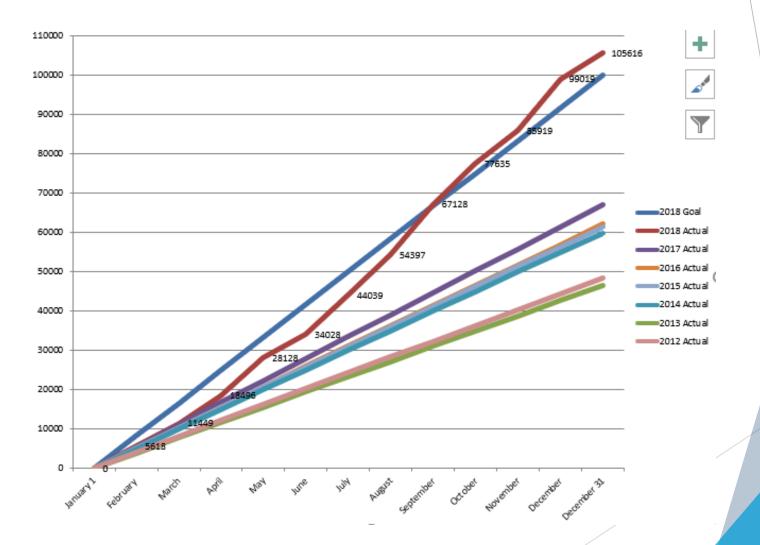
2018 Goal: 100,000+ December 31, 2018





2019 ANNUAL MEETING

Eyes On The Goal





2018 Reinspections for use in 2019

- ► Total 60,948 properties
- Agricultural 28,577 properties in 22 RM's
- Commercial 174 properties
- Residential 15,162 properties
- ► Industrial 458 oil and gas properties
 - ► Flow Line Review 16,577 properties



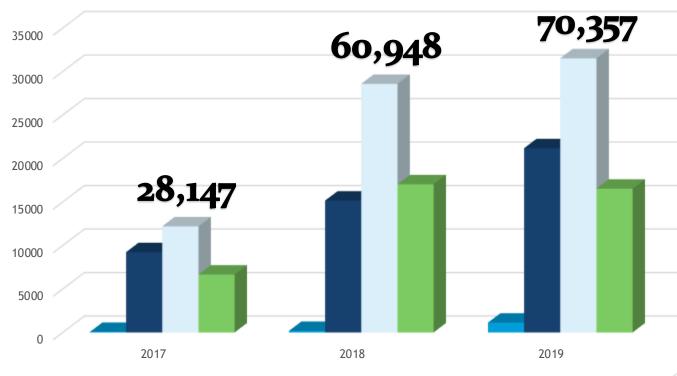
Planned 2019 Reinspections for use in 2020

- ► Total 70,357 properties
- ► Agricultural 31,513 properties in 21 RM's
- ► Commercial 1,125 properties
- Residential 21,184 properties
- ► Industrial 535 oil and gas properties
 - Flow Line and Tank Review 16,000 properties



2017, 2018 & Planned 2019 Reinspections

2019 ANNUAL MEETING



■ Com ■ Res = Ag ■ Indus



2019 Maintenance

2019 ANNUAL MEETING

Maintenance by Regions
 703/758 clients (92.7%) have received their maintenance



2019 ANNUAL MEETING

2019 Maintenance

- Oil and Gas Standardization ran smoothly (90,722 properties)
- Oil and Gas Renditions
 - ▶6,188 processed
- Pipelines Complete
- Mines
 - Potash complete February 28 (revised March 15)
 - ► Coal complete
 - ► Uranium in progress



2019 Roll Status

2019 ANNUAL MEETING

As of April 8, 2019
Rolls open – 284
Rolls closed – 104
Rolls not yet open - 370



2020 Maintenance

- Service Charters planned for 114 municipalities
 - ► Negotiate deadlines
- SAMA Goal Deliver maintenance by date requested by municipality
 - Asking for date municipality requires complete maintenance package



SAMA Information Sources

2019 ANNUAL

MEETING

- SAMA's website
 - https://www.sama.sk.ca/
 - ► On-line manuals, handbooks, FAQs, etc.
- Pamphlets and Fact Sheets
- Video on property assessment
 - https://www.youtube.com/embed/aezCPelB7NU
- ► SAMAView
 - http://www.samaview.ca/sama/



Review of SAMA's 2018 Audited Financial Statements

2019 ANNUAL MEETING

Mathew Ratch