



DELIVERING ON OUR
COMMITMENTS



2018
ANNUAL
MEETING



Saskatoon Inn
& CONFERENCE CENTRE

APRIL 11,
2018

Communicating Values to Our Clients

Who was Theodor Geisel?

2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



- a. Famous appraiser
- b. Someone who has not been in my kitchen
- c. Political cartoonist and author

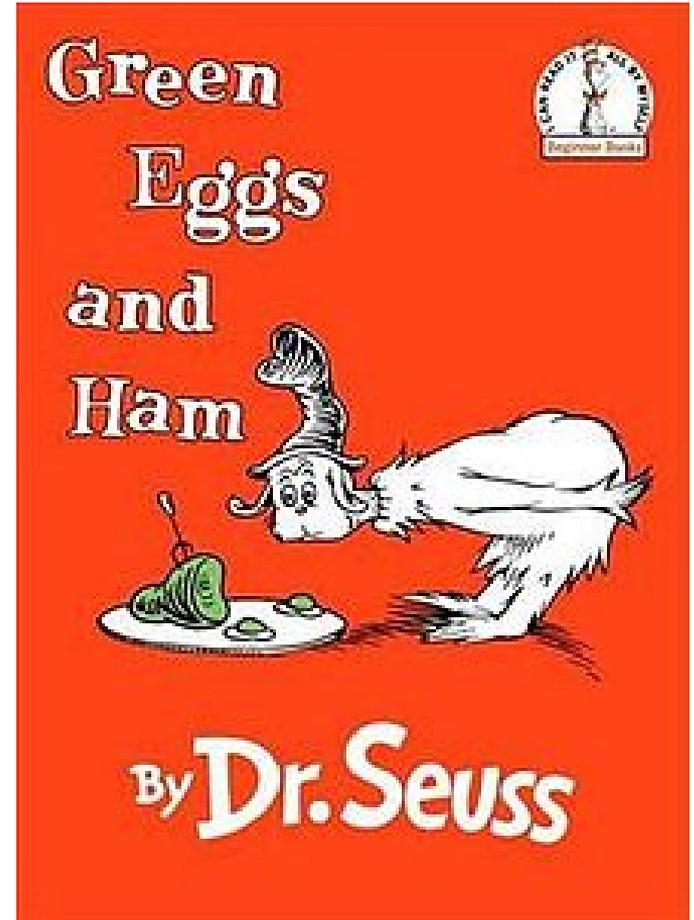
2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



Communication Preferences

- Multiple ways to deliver preliminary values
- Now is the time to ask



Why talk about this now?

2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



- Preparation for 2021 is underway
- We will begin analysis in January 2019
- Deliver to preliminary values to clients in early 2020
- 2018 is the year to plan and prepare

History is important

2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



- Sent to council
- Presentations to council
- Presentations to advisory groups

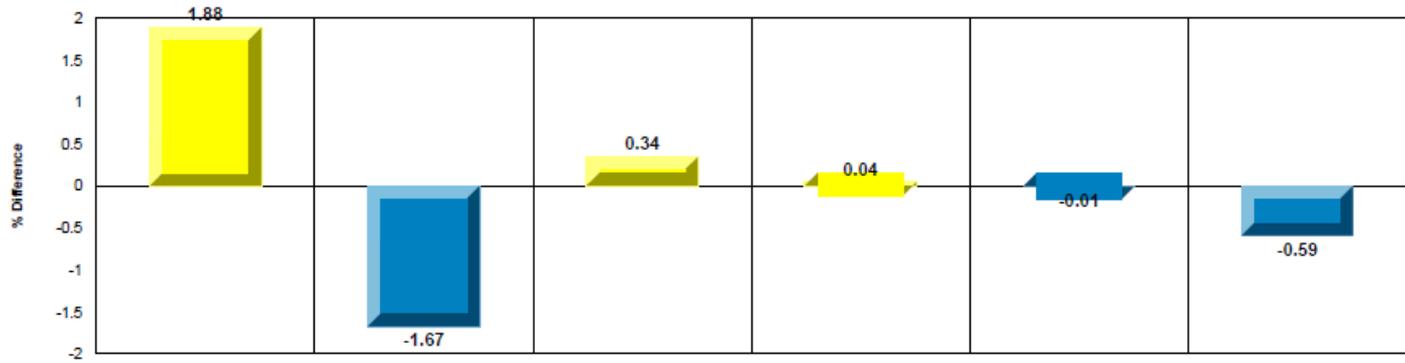


2017 Revaluation Taxable Assessed Value Trend Report for

June 13, 2016

Tax Class (as defined in Regulations)	2016 Taxable Assessed Value	2016 293 Exempt Assessed Value	2016 Taxable % of Total Value	2017 Taxable Assessed Value	2017 Estimated 293 Exempt Assessed Value	2017 Adjusted Taxable Assessed Value	2017 Adjusted Taxable % of Total	See Chart Change of % 2016 to 2017
Commercial & Industrial	\$5,165,500	n/a	15.17%	\$8,434,400	n/a	\$8,434,400	17.05%	1.88%
Elevators	\$2,225,300	n/a	6.54%	\$2,405,600	n/a	\$2,405,600	4.86%	-1.67%
Multi-Unit Residential	\$974,050	n/a	2.86%	\$1,585,500	n/a	\$1,585,500	3.21%	0.34%
Other Agricultural	\$29,755	n/a	0.09%	\$65,395	n/a	\$65,395	0.13%	0.04%
Pipeline & Railway	\$11,800	n/a	0.03%	\$14,000	n/a	\$14,000	0.03%	-0.01%
Residential	\$25,641,840	n/a	75.31%	\$36,955,730	n/a	\$36,955,730	74.72%	-0.59%
Total	\$34,048,245		100.00%	\$49,460,625		\$49,460,625	100.00%	

Change of % 2016 to 2017



2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



Looking for feedback

2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



- Preliminary values are distributed to get feedback
- Looking forward to get more engagement
- Goal is to incorporate feedback into final values

What are some options?

2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



- Continue with communication with clients
- Preview of values on SAMAvuew
- Work with Chamber of Commerce to preview with different sectors
- Look to others, BC Assessment identifies major changes and contacts ratepayers

Goal is

2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



- Timely feedback to make adjustments prior to delivery of final values
- Should reduce changes to values in the revaluation year
- Strategy that works for both our clients and the ratepayers



2018
ANNUAL
MEETING

sama
SASKATCHEWAN ASSESSMENT
MANAGEMENT AGENCY



Questions